

New York Life Insurance Company
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FOR IMMEDIATE RELEASE

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**PASCAL NGUYEN NAMED TO
NEW YORK LIFE'S CHAIRMAN'S CABINET**

IRVINE, CA, July 7, 2016 – Pascal Nguyen, CRPC, CLTC has been named a member of the 2016 Chairman's Cabinet of New York Life. Members of the elite Chairman's Cabinet are the top fifty highest producing agents among New York Life's elite sales force of more than 12,000 licensed agents.

Mr. Nguyen has been a New York Life agent since 1989 and is associated with New York Life's Orange Coast General Office in Irvine.

Having been in the industry for 27 years, this is the only profession Mr. Nguyen knows. He is a second generation agent with New York Life. In 1996, he accepted a management staff position with New York Life as a sales manager, and this is where he discovered his calling in the financial services industry - retirement planning. Now as a financial professional, Mr. Nguyen is the owner of *Pascal Insurance & Financial Services*. He specializes in retirement planning for Orange County by providing retirees, or those looking to retire with strategies that address the triple threats regarding their money: taxes, inflation and running out of money.

Mr. Nguyen is a Chartered Retirement Planning Counselor and Certified in Long Term Care. He is affiliated with *Ed Slott & Company* as part of their Master Elite Advisers who specialize in IRA distribution strategies, and is a Member Agent of *The Nautilus Group*, a service of New York Life Insurance Company, and he is a Financial Adviser with *Eagle Strategies, LLC*, a Registered Investment Adviser.

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New York Life Insurance Company, a Fortune 100 company founded in 1845, is the largest mutual life insurance company in the United States* and one of the largest life insurers in the world. New York Life has the highest possible financial strength ratings currently awarded to any life insurer from all four of the major credit rating agencies: A.M. Best (A++), Fitch (AAA), Moody's Investors Service (Aaa), Standard & Poor's (AA+).** Headquartered in New York City,

New York Life's family of companies offers life insurance, retirement income, investments and long-term care insurance. New York Life Investments*** provides institutional asset management. Other New York Life affiliates provide an array of securities products and services, as well as retail mutual funds. Please visit New York Life's Web site at www.newyorklife.com for more information.

* Based on revenue as reported by "Fortune 500, ranked within Industries, Insurance: Life, Health (Mutual)," Fortune magazine, June 17, 2016. See <http://fortune.com/fortune500/>.

** Individual independent rating agency commentary as of 6/09/16.

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